Financial Report For the Fiscal Year Ended September 30, 2020

## Financial Report For the Fiscal Year Ended September 30, 2020 Table of Contents

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#### Independent Auditor's Report

To the Board of Directors of Northwoods Road District No. 1

We have audited the accompanying financial statements of the governmental activities and each major fund of Northwoods Road District No. 1 (the District), a component unit of Williamson County, Texas (the County), as of and for the year ended September 30, 2020, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of Northwoods Road District No. 1, as of September 30, 2020, and the respective changes in financial position thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The Board of Directors of Northwoods Road District

#### **Other Matter**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 to 5 and budgetary comparison on page 15 to 16 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information, because the limited procedures do not provide us with sufficient evidence to express an opinion or provide assurance.

#### **Emphasis of Matter**

As discussed in Note 1, the financial statements present only the District and do not purport to, and do not, present fairly the financial position of the County, as of September 30, 2020, the changes in its financial position, or, where applicable, its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Weaver and Siduell L.L.P.

WEAVER AND TIDWELL, L.L.P.

Austin, Texas March 26, 2021

Management's Discussion and Analysis For the Fiscal Year Ended September 30, 2020

As management of the Northwoods Road District No. 1 (the District), we offer readers of the District's financial statements this narrative overview and analysis of the financial activities of the District for the fiscal year ended September 30, 2020. We encourage readers to consider the information presented here in conjunction with the basic financial statements, which follow this section.

## Overview of the District

The District is a political subdivision of the State of Texas created by order of the Williamson County Commissioners Court in August 2011, after holding a public hearing pursuant to Chapter 257 of the Texas Transportation Code. The District issues unlimited tax bonds for the purpose of developing roads in the district. The District fund is used to reimburse the developer for construction of the four-lane divided portion of Staked Plains Boulevard from Avery Ranch Subdivision to Lakeline Boulevard and the widening and extension of Lakeline Boulevard to a four lane arterial from Lake Creek east to the Capital Metro right-of-way. The District fund is also used to pay for the long-term debt expenditures for the district. The District is governed by a Board comprised of the Williamson County Commissioner's Court.

## Financial Highlights

- The liabilities of Northwoods Road District No. 1 exceeded its assets as of September 30, 2020, by \$10,239,412 (i.e. net deficit).
- The District's total net position increased by \$307,252 during the year.
- Cash and investments equaled \$278,995.
- Annual expenses consist of debt service payments and related debt service fees such as paying agent/registrar fees and reimbursement to the developer and other professional services.

## **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the District's basic financial statements. The District's basic financial statements are comprised of three components: (1) Management's Discussion and Analysis (this section); (2) government-wide financial statements, which include the fund financial statements, and (3) notes to the financial statements.

The financial statements include the statement of net position and governmental funds balance sheet and statement of activities and governmental funds statement of revenues, expenditures and changes in fund balance that present information for the District as a whole and provide an indication of the District's financial health.

The statement of net position presents information showing how the District's net position changed during the fiscal year. All changes in net position are reported when the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g. uncollected taxes).

For fiscal year 2020, the District's taxable assessed value totaled approximately \$243,489,019 compared to \$239,738,564 in fiscal year 2019. The tax rate will be set after reviewing operating and debt service requirements. The District's primary revenue source is property taxes.

Management's Discussion and Analysis – Continued For the Fiscal Year Ended September 30, 2020

The District, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance related legal requirements. The District's funds are governmental funds and, as such, the financial statements focus on current sources and uses of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

The financial statements can be found on pages 6 and 7 of this report.

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes to the financial statements can be found beginning on page 8 of this report.

#### **Financial Analysis**

As noted earlier, net position may serve over time as a useful indicator of the District's financial position. As of September 30, 2020, the District's liabilities exceeded assets by \$10,239,412.

#### Northwoods Road District No. 1's Net Position

	 2020	2019		
Assets	\$ 280,862	\$	279,686	
Long-term liabilities Other liabilities	 10,470,339 49,935		10,775,975 50,375	
Total liabilities	10,520,274		10,826,350	
Net position Restricted Unassigned	 230,927 (10,470,339)		249,274 (10,795,938)	
TOTAL NET POSITION (DEFICIT)	\$ (10,239,412)	\$	(10,546,664)	

Overall, the District had an increase in net position of \$307,252. This increase is primarily related to the District paying down the principal balance of bonded debt.

Management's Discussion and Analysis – Continued For the Fiscal Year Ended September 30, 2020

	 2020	2019		
Revenues				
General revenues				
Propertytaxes	\$ 688,446	\$	683,055	
Interest	 6,789		24,027	
Total general revenues	 695,235		707,082	
Expenses				
General government	10,669		2,005,830	
Interest and fiscal charges	377,314		477,605	
Total expenses	 387,983		2,483,435	
Change in net position	307,252		(1,776,353)	
NET POSITION (DEFICIT), beginning	 (10,546,664)		(8,770,311)	
NET POSITION (DEFICIT), ending	\$ (10,239,412)	\$	(10,546,664)	

## Northwoods Road District No. 1's Change in Net Position

The District owes \$9,905,000 to bond holders and has made \$10,669 in reimbursements to the developer for construction costs and other professional service costs as of September 30, 2020. Outstanding bonds make up the majority of the net position deficit.

## Discussion of Currently Known Facts, Decision or Condition in Fiscal Year 2021

The property tax base for fiscal year 2021 is \$246,561,910. The tax rate is \$0.2725 on each \$100 of taxable value. Approximately 100% of the property tax will be set aside for debt service.

#### **Requests for Information**

This financial report is designed to provide our citizens with a general overview of the District's finances. If you have any questions about this report or need any additional information, please contact the Williamson County Auditor's Office at (512) 943-1500; 710 Main Street, Suite 301, Georgetown, Texas 78626.

## Statement of Net Position and Governmental Funds Balance Sheet September 30, 2020

	Ge	neral	5	Debt Service	Totals	Adjustments		Stater Adjustments Net P		
ASSETS	-				 					
Cash and investments	\$	-	\$	278,995	\$ 278,995	\$	-	\$	278,995	
Propertytaxreceivable		-		1,867	 1,867		-		1,867	
TOTAL ASSETS	\$	-	\$	280,862	\$ 280,862	\$	-	\$	280,862	
LIABILITIES										
Accounts payable	\$	-	\$	410	\$ 410	\$	-	\$	410	
Interest payable		-		-	-		49,525		49,525	
Non-current liabilities										
Due within one year		-		-	-		310,636		310,636	
Due in more than one year		-		-	 -	10	0,159,703	1	0,159,703	
Total liabilities		-	. <u> </u>	410	 410	10,519,864		10,519,864 10,5		0,520,274
DEFERRED INFLOWS OF RESOURCES										
Deferred property taxes		-		1,867	1,867		(1,867)		-	
Total deferred inflows of resources		-		1,867	1,867		(1,867)		-	
FUND BALANCE / NET POSITION Fund balance										
Restricted for debt service		-		278,585	 278,585		(278,585)			
Total fund balance		-		278,585	 278,585		(278,585)			
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCE	\$	-	\$	280,862	\$ 280,862					
<b>NET POSITION (DEFICIT)</b> Restricted for debt service Unassigned						(10	230,927 0,470,339)	(1	230,927 0,470,339)	
TOTAL NET POSITION (DEFICIT)						\$(10	),239,412)	\$(1	0,239,412)	

The Notes to the Financial Statements are an integral part of this statement.

Statement of Activities and Governmental Funds Statement of Revenues, Expenditures and Changes in Fund Balance For the Fiscal Year Ended September 30, 2020

	G	eneral	S	Debt Service	Totals		otals Adjustments				ement of ctivities
EXPENDITURES/EXPENSES											
General government	\$	1,032		9,637	\$	10,669	\$	-	\$	10,669	
Debt service											
Principal		-		280,000		280,000	(	(280,000)		-	
Interest and other charges		-		403,800		403,800		(26,486)		377,314	
Total expenditures / expenses		1,032		693,437		694,469	(	(306,486)		387,983	
GENERAL REVENUES											
Propertytaxes		-		687,488		687,488		958		688,446	
Interest		2,854		3,935		6,789		-		6,789	
Total general revenues		2,854		691,423		694,277		958		695,235	
EXCESS (DEFICIENCY) OF REVENUES											
OVER (UNDER) EXPENDITURES		1,822		(2,014)		(192)		307,444		307,252	
OTHER FINANCING SOURCES (USES)											
Transfers Out		(251,096)		-		(251,096)		-		(251,096)	
Transfers In				251,096		251,096		-		251,096	
Total other financing											
sources (uses)		(251,096)		251,096		-		-		-	
CHANGES IN FUND BALANCE / NET POSITION		(249,274)		249,082		(192)		307,444		307,252	
FUND BALANCE / NET POSITION, (DEFICIT), beginning of year		249,274		29,503		278,777	(10	,825,441)	(*	10,546,664)	
FUND BALANCE / NET POSITION (DEFICIT), end of year	\$	-	\$	278,585	\$	278,585	\$ (10	,517,997)	\$ (*	10,239,412)	

The Notes to the Financial Statements are an integral part of this statement.

Notes to the Financial Statements

## Note 1. Summary of Significant Accounting Policies

## **Reporting Entity**

Chapter 257 of the Texas Transportation Code and Chapter 1471, Texas Government Code allow a commissioners court of a county to establish one or more road districts in the county. A road district created pursuant to the Act is a political subdivision and a body corporate of the State of Texas. The Northwoods Road District No. 1 (the District) was created by order of the Williamson County Commissioners Court in August 2011, in accordance with the Texas Government Code and Article III, Section 52 of the Texas Constitution.

The District is governed by the Williamson County Commissioners Court and is a component unit of Williamson County.

On November 8, 2011, the District's voters authorized the issuance of unlimited tax bonds for the purpose of reimbursing the developer for the construction costs of developing roads within the District. The District issues unlimited tax bonds to reimburse the developer after each construction project is completed. The bonds are payable from property taxes.

#### **Government-wide and Fund Financial Statements**

The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all of the activities of the District. *Governmental activities* are supported by property taxes and investment revenue.

The statement of activities demonstrates the degree to which the direct expenses of a given function are offset by program revenue. *Direct expenses* are those that are clearly identifiable with a specific function. *Program revenue* includes 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Property taxes and other items not properly included among program revenue are reported instead as *general revenue*.

The government-wide and fund financial statements are provided for the governmental funds of the District with a column for adjustments between the two statements.

## Measurement Focus, Basis of Accounting and Financial Statement Presentation

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenue is recorded when earned, and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenue in the year for which they are levied.

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenue is recognized as soon as it is both measurable and available. Revenue is considered to be available when it is collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the District considers revenue to be available if collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures are recorded only when payment is due.

Notes to the Financial Statements

The District reports the following major governmental funds:

The **General Fund** is the District's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The **Debt Service Fund** accounts for the resources accumulated and payments made for principal and interest on long-term general obligation debt of governmental funds.

As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

#### Assets, Liabilities and Net Position or Equity

#### Cash and Investments

Investments for the District are reported at fair market value. The State Treasurer's Investment Pool operates in accordance with appropriate state laws and regulations. The reported value of the pool is the same as the fair value of the pool shares.

#### Receivables and Payables

Property taxes are levied on October 1 and attach as an enforceable lien on property as of January 1. Statements are mailed on October 1, or as soon thereafter as possible, and are due upon receipt. All unpaid taxes become delinquent if not paid before February 1 of the following year. Governmental funds report deferred revenue in connection with receivables for revenue that is not considered to be available to liquidate liabilities of the current period. Governmental funds also defer revenue recognition in connection with received, but not yet earned.

#### Long-term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the applicable governmental activities statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the straight-line method, which approximates the interest method. Bonds payable are reported net of the applicable bond premium or discount.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received are reported as debt service expenditures.

Notes to the Financial Statements

## <u>Fund Equity</u>

The District has adopted the provisions of GASB Statement No. 54, *Fund Balance Reporting and Government Fund Type Definitions* (GASB 54). The objective of the statement is to enhance the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing government fund type definitions. The statement establishes fund balance classifications that comprise a hierarchy based primarily on the extent to which a government is bound to observe constraints imposed upon the use of the resources reported in governmental funds. Fund balance classifications, under GASB 54 are nonspendable, restricted for, committed to, assigned and unassigned. These classifications reflect not only the nature of funds, but also provide clarity to the level of restriction placed upon fund balance. Fund balance can have different levels of constraint, such as external versus internal compliance requirements. Unassigned fund balance is a residual classification within the General Fund. The General Fund should be the only fund that reports a positive unassigned balance. In all other funds, unassigned is limited to negative residual fund balance.

In accordance with GASB 54, the District classifies governmental fund balances as follows:

## <u>Restricted</u>

Includes fund balance amounts that are constrained for specific purposes, which are externally imposed by providers, such as creditors, or amount restricted due to constitutional provisions or enabling legislation.

## <u>Unassigned</u>

Includes residual positive fund balance within the General Fund, which has not been classified within the other above-mentioned categories. Unassigned fund balance may also include negative balances for any governmental fund if expenditures exceed amounts restricted, committed, or assigned for those specific purposes.

When both restricted and unassigned resources are available for use, it is the District's policy to use restricted resources first, then unrestricted resources as they are needed.

## Net Position

Net position represents the difference between assets and liabilities. Net position is reported as restricted when there are limitations imposed on its use either through the enabling legislations adopted by the District or through external restrictions imposed by creditors or laws or regulations of other governments.

## <u>Estimates</u>

The preparation of financial statements, in conformity with generally accepted accounting principles, requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual amounts could differ from those estimates.

## Note 2. Stewardship and Accountability

## **Deficit Net Position**

A net position deficit of \$10,239,412 exists in governmental activities as of September 30, 2020. This deficit is the result of the District issuing bonds to finance the construction of roads that will be contributed to City of Austin. As of September 30, 2020, the amount of bonds outstanding will be used to finance construction of assets and pay debt service.

Notes to the Financial Statements

## Note 3. Reconciliation of Government-Wide and Fund Financial Statements

Amounts reported for net position of governmental activities in the statement of net position and governmental funds balance sheet are different because:

Fund balance - governmental funds	\$ 278,585
Property tax revenues earned by not available within 60 days of the year end are not recognized as revenue in the governmental funds	1,867
Accrued interest on bonds payable is not payable with current financial resources and is not reported in the funds	(49,525)
Long-term obligations are not due and payable in the current period and are not reported in the funds	 (10,470,339)
Net position (deficit) of governmental activities	\$ (10,239,412)

Amounts reported for change in net position of governmental activities in the statement of activities and change in fund balance of governmental funds in the statement of revenues, expenditures, and changes in fund balance are different because:

Change in fund balance - governmental funds	\$ (192)
Property tax revenues that do not provide current financial resources are not reported as revenues in the governmental funds	958
Some expenses reported in the statement of activities do not require the use of current financial resources	26,486
Principal payments on long-term obligations are expensed in the funds but reduce the balance of these obligations payable in the statement of net	200.000
position	 280,000
Change in net position of governmental activities	\$ 307,252

## Note 4. Investments

As of September 30, 2020, the District had the following investments:

			Weighted
	Ar	nortized	Average
Investment Type		Cost	Maturity (Days)
LOGIC	\$	278,995	87
Total investments	\$	278,995	

The District's investment in LOGIC (the Pool), which is a 2a7-like pool recorded at amortized cost. A 2a7-like pool is one which is not registered with the Securities and Exchange Commission (SEC) as an investment company, but nevertheless has a policy that it will, and does, operate in a manner consistent with the SEC's Rule 2a7 of the Investment Company Act of 1940.

Notes to the Financial Statements

LOGIC has been organized in conformity with the Texas Government Code and the Public Funds Investment Act, and is administered by J.P. Morgan Chase and FirstSouthwest. LOGIC is governed by a board of directors which has the authority to employ personnel, contract for services, and engage in other administrative activities necessary or convenient to accomplish the objectives of the Pool. The business and affairs of LOGIC is managed by its Board in accordance with its bylaws. The Bylaws set forth procedures governing the selection of, and action taken by the Board. Board oversight of LOGIC is maintained through daily, weekly, and monthly reporting requirements.

#### **Interest Rate Risk**

In accordance with its investment policy, the District manages its exposure to declines in fair market values by limiting the average dollar weighted maturity of its investment portfolios to a maximum of 180 days.

## Credit Risk

It is the District's policy to limit its investments to investment types with an investment quality rating not less than A or its equivalent by a nationally recognized statistical rating organization. LOGIC was rated AAAm by Standard & Poor's Investors Service.

## Note 5. Long-term Obligations

#### **Unlimited Tax Road Bonds**

In September 2017, the District issued \$8,520,000 in Unlimited Tax Road Bonds. The bonds constitute direct obligations of the District, payable from ad valorem taxes levied upon all taxable property located within the Road District. Interest at rates ranging from 2% to 4% are payable on February 15 and August 15 of each year.

In December 2018, the District issued \$2,345,000 in Unlimited Tax Road Bonds. The bonds constitute direct obligations of the District, payable from ad valorem taxes levied upon all taxable property located within the Road District. Interest at rates ranging from 3% to 4% are payable on February 15 and August 15 of each year.

Long-term liability activity for the year ended September 30, 2020, was as follows:

Governmental Activities	Beginning Balance	Additions	Deletions	Ending Balance	Due Within One Year
Unlimited tax bonds	\$ 10,185,000	\$-	\$ (280,000)	\$ 9,905,000	\$ 285,000
Premium on issuance of bonds Discount on issuance	603,065	-	(26,140)	576,925	26,140
of bonds	(12,090)	-	504	(11,586)	(504)
Governmental activities long-term liabilities	\$ 10,775,975	\$-	\$ (305,636)	\$ 10,470,339	\$ 310,636

Notes to the Financial Statements

Years Ending	Governmental Activities							
September 30,		Principal		Interest		Total		
2021 2022	\$	285,000	\$	396,200 384,800	\$	681,200 679,800		
2023		310,000		373,000		683,000		
2024 2025		320,000 335,000		360,600 347,800		680,600 682,800		
2026-2030 2031-2035		1,880,000 2,290,000		1,527,600 1,119,800		3,407,600 3,409,800		
2036-2040		2,770,000 1,420,000		625,400 94,600		3,395,400 1,514,600		
2041-2045 Total	\$	<u> </u>	\$		\$	<u> </u>		
rolar	\$	9,905,000	\$	5,229,800	\$	15,134,800		

Annual debt service requirements to maturity for general obligation bonds are as follows:

# **Supplementary Information**

Statement of Revenue, Expenditures and Changes in Fund Balance – Budget and Actual General Fund For the Fiscal Year Ended September 30, 2020

	Original and Final		Actual	Variance Positive (Negative)		
REVENUES			 			
Interest	\$	-	\$ 2,854	\$	2,854	
Total revenues		-	2,854		2,854	
EXPENDITURES						
Current						
General government		-	 1,032		(1,032)	
Total expenditures		-	 1,032		(1,032)	
EXCESS OF REVENUES UNDER EXPENDITURES		-	1,822		1,822	
OTHER FINANCING (USES) Transfers Out		-	 (251,096)		(251,096)	
Net change in fund balance		-	(249,274)		(249,274)	
FUND BALANCE, beginning		249,274	 249,274		-	
FUND BALANCE, ending	\$	249,274	\$ -	\$	(249,274)	

Statement of Revenue, Expenditures and Changes in Fund Balance – Budget and Actual Debt Service Fund For the Fiscal Year Ended September 30, 2020

	Driginal nd Final	Actual	F	ariance Positive egative)
REVENUES	 	 		<u> </u>
Propertytaxes	\$ 688,068	\$ 687,488	\$	(580)
Interest	 11,950	 3,935		(8,015)
Total revenues	 700,018	 691,423		(8,595)
EXPENDITURES				
Current				
General government	10,200	9,637		563
Debt service				
Principal	280,000	280,000		-
Interest and other charges	 403,800	 403,800		-
Total expenditures	 694,000	 693,437		563
EXCESS (DEFICIENCY) OF REVENUES				
OVER EXPENDITURES	6,018	(2,014)		(8,032)
OTHER FINANCING SOURCES				
Transfers In	 -	 251,096		251,096
Net change in fund balance	6,018	249,082		243,064
FUND BALANCE, beginning	 29,503	 29,503		-
FUND BALANCE, ending	\$ 35,521	\$ 278,585	\$	243,064